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The TOEIC (Test of English for International Communication) test is an English-language proficiency test for people whose native language is not English. It measures the everyday English skills of people working in an international environment.

TOEIC Test Format

The TOEIC test is a two-hour multiple-choice test that consists of 200 questions divided into two sections:

1. Listening Section: (Approximately 45 minutes)

The Listening section tests how well you understand spoken English. It consists of four parts and contains 100 questions. You will be asked to answer questions based on a variety of statements, questions, conversations, and talks recorded in English.

Breakdown of Listening Section

- Part 1:** Photographs: 6 questions
- Part 2:** Question-Response: 25 questions
- Part 3:** Conversations: 39 questions; 13 conversations with 3 questions each
- Part 4:** Talks: 30 questions; 10 talks with 3 questions each

2. Reading Section: (75 minutes)

The Reading section tests how well you understand written English. It consists of three parts and contains 100 questions. You will read a variety of materials and respond to the content of the materials provided to you.

Breakdown of Reading Section

- Part 1:** Incomplete Sentences: 30 questions
- Part 2:** Text Completion: 16 questions
- Part 3:** Single Passages: 29 questions; 10 reading texts with 2-4 questions each
Multiple Passages: 25 questions; 5 sets of double or triple passages with 5 questions per set

TOEIC Context

These are some examples of the settings, situations, and formats you may find in TOEIC test questions:

Corporate Development: research, product development

Dining Out: business and informal lunches, banquets, receptions, restaurant reservations

Entertainment: cinema, theater, music, art, exhibitions, museums, media

Finance and Budgeting: banking, investments, taxes, accounting, billing

General Business: contracts, negotiations, mergers, marketing, sales, warranties, business planning, conferences, labor relations

Health: medical insurance, visiting doctors, dentists, clinics, hospitals

Housing/Corporate Property: construction, specifications, buying and renting, electric and gas services

Manufacturing: assembly lines, plant management, quality control

Offices: board meetings, committees, letters, memoranda, telephone, fax and email messages, office equipment and furniture, office procedures

Personnel: recruiting, hiring, retiring, salaries, promotions, job applications, job advertisements, pensions, awards

Purchasing: shopping, ordering supplies, shipping, invoices

Technical Areas: electronics, technology, computers, laboratories and related equipment, technical specifications

Travel: trains, airplanes, taxis, buses, ships, ferries, tickets, schedules, station and airport announcements, car rentals, hotels, reservations, delays, and cancellations

TOEIC Test Scores

The TOEIC test is not the kind of test that you “pass” or “fail”. It measures many levels of ability, enabling test takers to demonstrate what they can currently accomplish in English.

The TOEIC test scores you will receive are determined by the number of questions you answer correctly. There is no penalty for wrong answers. The number of correct responses on each section, Listening and Reading, is converted to a number on a scale of 5 to 495. The Total scaled score is derived from adding the two section scaled scores together.

Total scores can be categorized as follows

TOEIC Listening & Reading score	Corresponding level
905-990	C2
785-900	C1
505-780	B2
405-500	B1

TARGETING PREPOSITIONS & PREPOSITIONAL PHRASES

Grammar Reference
pages 77, 89-92

Οι προθέσεις δείχνουν τη σχέση ανάμεσα στη λέξη στην οποία αναφέρονται και σε άλλες λέξεις μέσα στην πρόταση. Οι προθέσεις μπορεί να είναι **μονολεκτικές** (at, by, on, with, κλπ) ή **περιφραστικές** (in front of, out of, on top of κλπ). Οι κυριότερες σχέσεις που εκφράζονται με προθέσεις είναι **ο τόπος, ο χρόνος, ο τρόπος και η κατεύθυνση/κίνηση**.

The book is on the desk.	PLACE/POSITION
The dog ran toward/away from/around the girl.	DIRECTION/MOTION
He is going to travel by plane.	MANNER
The train leaves at six this evening.	TIME

➔ Prepositions of Place/Position

above, across, against, at the back of, behind, beside, between, by, down, in, in front of, inside, near, on, over, on top of, opposite, outside, under, underneath

Οι παρακάτω προτάσεις παρουσιάζουν **τις σχέσεις τόπου/τοποθεσίας** που εκφράζονται με διάφορες προθέσεις. Συγκρίνετε τις προθέσεις στα παρακάτω παραδείγματα:


- Our apartment is **near/beside/next to/below/above/behind/in front of** yours.
- There is a service station **across/down/up/beside** the road.

➔ Prepositions of Time

at, on, in, by, before, after, since, for, during, within, from-to, from-until

IN	AT	ON	OTHERS
the morning the afternoon the evening autumn/winter June 1950 the 60s the twentieth century an hour the beginning / end the middle of	six o'clock noon midday midnight night the beginning/end of	Monday, 8th December a Sunday in June a winter's evening a spring morning (a) Saturday evening (a) Monday afternoon	during the lesson after the lesson before the lesson since 1920 before 1920 until 1920 from 1920 to 1930 by 1920 around six o'clock in/on time by the time he arrives

Οι παρακάτω προτάσεις παρουσιάζουν **τις σχέσεις χρόνου** που εκφράζονται με διάφορες προθέσεις. Συγκρίνετε τις προθέσεις στα παρακάτω παραδείγματα:

<p>I will see him in a few minutes. I haven't seen him since 2006. I saw him before you did. I arrived on time for the meeting. Hurry up! I will only be here until eight. I'll have finished by the time he arrives. At the end of the play, the hero dies.</p>	<p>as opposed to</p> 	<p>I will talk to him for a few minutes. I haven't seen him for two years. I saw him after you did. I arrived in time to have a cup of coffee first. Hurry up! I will have left the office by eight. I will finish before he arrives. In the end, he had no option but to resign.</p>
--	--	--

→ Prepositions of Direction/Motion

to, onto, into, toward(s), out of, across, along, around, through, from-to, up, down, over, under

Οι παρακάτω προτάσεις παρουσιάζουν τις **σχέσεις κατεύθυνσης/κίνησης** που εκφράζονται με διάφορες προθέσεις. Συγκρίνετε τις προθέσεις στα παρακάτω παραδείγματα:

- I saw him walk **into/out of** his office a few minutes ago.
- He ran **down** the street, **across** the park and **up** the flight of steps.
- He was walking **along** this road **toward(s)** the shopping complex when I saw him.

→ PRACTICE: 1. Choose the appropriate prepositions to complete the sentences.

1. Children at/to this boarding school will only come home at/in the end of the semester.
2. The radio broadcast was on/in Saturday, 24 February, 2019 on/at 11:30 GMT on/at BBC Radio 4.
3. On/In the evening of the launch of Apollo 11, a strange event occurred to/at NASA headquarters.
4. Power plants are often located in/on remote locations, far away/from cities where the electricity is needed.
5. The vacation package includes 3-course lunches served to/at waterside venues.
6. Tourists in/at London often travel all around the city on/by train, tube and bus.
7. The helicopter hovered in/over the Thames for/in one hour and offered superb views of the city at/with night.
8. During/Since the Olympic Games there were daily transfers from/to the hotel until/to all major athletics venues.

→ Prepositions after Verbs

Μερικά ρήματα συντάσσονται **με πρόθεση πριν το αντικείμενο**.

- He **looked at** his girlfriend and smiled.
- The problems **resulted from** errors made in the past.
- "You should always **listen to** your parents' advice," said grandpa.

Μερικά ρήματα συντάσσονται **με πρόθεση μετά το άμεσο αντικείμενο**.

- The technician **connected** the cable **to** the computer.
- The secretary **reminded** the director **about** her business meeting.
- Peter **asked** his parents **for** some money to buy a new car.

→ Double Object Verbs

Μερικά ρήματα συντάσσονται με δύο αντικείμενα (άμεσο και έμμεσο). Όταν το έμμεσο αντικείμενο μπαίνει **μετά το ρήμα**, δεν παίρνει πρόθεση. Όταν όμως μπαίνει **μετά το άμεσο αντικείμενο**, τότε παίρνει TO ή FOR.

Ρήματα με "TO": bring, give, hand, lend, mail, pay, promise, sell, send, show, teach, write

Ρήματα με "FOR": buy, build, construct, find, get, make, purchase

- | | | |
|--|----|--|
| He gave/sent his girlfriend a bouquet of flowers. | <> | He gave/sent a bouquet of flowers to his girlfriend. |
| He bought his girlfriend a bouquet of flowers. | <> | He bought a bouquet of flowers for his girlfriend. |

Σε άλλες περιπτώσεις το έμμεσο αντικείμενο αναφέρεται πάντα **META** το άμεσο και συντάσσεται μόνο με **TO**.

SUBJECT	VERB	DIRECT OBJECT	TO + INDIRECT OBJECT
The teacher	explained	the equation	to the class.
The doctor	recommended	a specialist	to his patient.

PRACTICE: 2. Check the columns which best complete the sentences.

1. He did his best to hide ...	... the truth from his wife. <input checked="" type="checkbox"/>	... from his wife the truth. <input type="checkbox"/>
2. The boss accused his employee ...	... of embezzlement. <input checked="" type="checkbox"/>	... for embezzlement. <input type="checkbox"/>
3. In this recipe, you may substitute ...	... margarine for butter. <input checked="" type="checkbox"/>	... margarine with butter. <input type="checkbox"/>
4. At first, her parents objected ...	... against her boyfriend. <input type="checkbox"/>	... to her boyfriend. <input checked="" type="checkbox"/>
5. The whole project ended ...	... in failure. <input checked="" type="checkbox"/>	... with failure. <input type="checkbox"/>
6. The tour guide recommended ...	... the best sites to us. <input checked="" type="checkbox"/>	... to us the best sites. <input type="checkbox"/>
7. The home team rejoiced ...	... for their triumphant victory. <input type="checkbox"/>	... at their triumphant victory. <input checked="" type="checkbox"/>
8. After winter, bears emerge ...	... to their refuge. <input type="checkbox"/>	... from their refuge. <input checked="" type="checkbox"/>

Prepositions after Adjectives and Participles

Πολλά επίθετα και μετοχές (-ed) ακολουθούνται από προθέσεις. Ας σημειωθεί ότι μερικές φορές αλλάζει το νόημα τους ανάλογα με την πρόθεση που ακολουθεί.

- He is **good/bad at** playing the guitar. <> - He is very **good/bad to** his children.
- He is **good/bad with** his hands. <> - Eating too much sugar isn't **good** / is **bad for** you.

Prepositions with Nouns, Noun Phrases and in Fixed Phrases

Οι προθέσεις συχνά χρησιμοποιούνται με ουσιαστικά ή σε fixed phrases.

- Do you have **access to** this file? (noun + preposition)
- Don't worry; everything is **under control**. (preposition + noun)
- She spoke quietly **for fear of** waking the baby. (fixed phrase)

PRACTICE: 3. Choose the best answer A, B, C or D to complete the sentences.

- She has always been envious _____ her sister's success.
 - A. of
 - B. to
 - C. about
 - D. with
- Paul is keen _____ football but he doesn't like rugby at all.
 - A. for
 - B. on
 - C. in
 - D. at
- The main _____ to the building is at the side.
 - A. susceptibility
 - B. access
 - C. principle
 - D. regard
- Mike is not at all enthusiastic _____ his new job.
 - A. for
 - B. about
 - C. with
 - D. to
- It was _____ of you to have spoken to the judge like that.
 - A. proud
 - B. foolish
 - C. ashamed
 - D. aware
- The fans were _____ of their team's victory.
 - A. full
 - B. worthy
 - C. proud
 - D. capable
- The coach is concerned _____ his star player's performance.
 - A. without
 - B. in
 - C. on
 - D. about
- I can't tell if he is being totally honest _____ me.
 - A. to
 - B. for
 - C. with
 - D. of
- The company is _____ to raising salaries.
 - A. committed
 - B. grateful
 - C. obedient
 - D. engaged
- Janine is responsible _____ all the mail in this company.
 - A. by
 - B. for
 - C. to
 - D. of
- You should always try to be _____ to your elders.
 - A. tolerant
 - B. blessed
 - C. combined
 - D. polite
- Harry was _____ of having stolen the diamond.
 - A. accused
 - B. charged
 - C. sentenced
 - D. thoughtful
- The television may look out of _____, but it has perfect reception.
 - A. date
 - B. work
 - C. practice
 - D. stock
- Cathy is very _____ of young children.
 - A. dear
 - B. fond
 - C. loving
 - D. full
- The bank is _____ to the post office.
 - A. opposite
 - B. near
 - C. adjacent
 - D. right
- Are you planning to get married _____ Susan soon?
 - A. to
 - B. from
 - C. with
 - D. on

TARGETING VOCABULARY

4. Match the translations with the words given.

1. plush	d	a. συναρπαστικός, διεγερτικός
2. heavenly	e	b. αποζημίωση, επανόρθωση
3. affordable	i	c. γραφικός
4. scenic	c	d. πολυτελής
5. dissatisfied	f	e. θεσπέσιος
6. compensation	b	f. δυσαρεστημένος, απογοητευμένος
7. original	h	g. γούστο
8. practical	j	h. αρχικός, πρώτος
9. exciting	a	i. οικονομικά προσιτός
10. taste (n)	g	j. πρακτικός

5. Match the words to their synonyms.

1. plush	10	liking
2. heavenly	5	disgruntled
3. affordable	9	stimulating
4. scenic	4	picturesque
5. dissatisfied	8	useful
6. compensation	3	reasonably priced
7. original	7	initial
8. practical	2	wonderful
9. exciting	6	recompense
10. taste (n)	1	luxurious

6. Complete the sentences with one of the words from exercise 5.

- I was very disgruntled/dissatisfied with the terrible food we were served at the Italian restaurant.
- The room at the three-star hotel was not at all to my liking.
- On the way home we took the scenic/picturesque coastal road.
- The advertising company gave me \$500 in recompense/compensation for the damage to my garden.
- The plan that was put forward seemed effective, but it was of no practical use at all.
- Used cars are becoming more and more affordable/reasonably priced these days.

TARGETING READING

7. Read the following text and answer the questions.

Vacations

3 **Minimum issues: 6**
Cover Price: \$20.00

Subscription Price: \$10.00

3 **You Save: 50%**

Established in 1987, *Vacations*' mission is to inform and advise travelers of all tastes and budgets. *Vacations* covers undiscovered places, weekend getaways, romantic inns, adventure trips, family favorites, scenic drives, idyllic small towns, heavenly resorts, cruises, tours and much, much more. *Vacations* is not a coffee-table wish book but a vacation planner with real help for real people. Practical and consumer-friendly, each issue of *Vacations* is packed with exciting and affordable vacation ideas.

4 If you are dissatisfied for any reason, you can cancel your monthly subscription and we will credit you via your original payment method for all issues that haven't been sent to you yet.

Your contact and personal information will never be sold, rented or used for direct marketing or spamming.

1. What type of text is it?

- An article from a magazine
- A bank's promotional brochure
- C.** An advert for a magazine
- A historical reference to vacations

2. What is the text trying to do?

- Recommend new vacation activities
- Suggest new vacation destinations
- Reduce the price of vacations
- D.** Persuade you to subscribe

3. How much will you save if you subscribe to *Vacations* for 6 months?

- \$10.00
- \$20.00
- \$30.00
- D.** \$60.00

4. What can dissatisfied clients do?

- Sell their personal information
- B.** Ask for a partial refund
- Send back previous issues
- Demand sixty dollars in compensation

TEXT COMPLETION

Exercise A: Choose the best answer A, B, C or D to complete the sentences.

UV radiation is doubly dangerous because it not only puts you (1) _____ of skin cancer, but it also decreases your body's ability to fight disease.

1. **A.** in higher risk
B. at higher risk
C. to high risk
D. for a high risk

The pitfalls of credit cards are usually (2) _____ the end of the third semester in first-year Economics classes.

2. **A.** discussed about at
B. discussed to
C. discussed about to
D. discussed at

Well over 85% of small businesses surveyed in South Africa (3) _____ mobile phones for their telecommunications needs.

3. **A.** rely heavily at
B. rely heavily on
C. rely heavily to
D. rely heavily for

Energy-efficient classrooms at schools do (4) _____ than save fuel and money; they also teach children to be aware of their environmental impact.

4. **A.** a lot of more
B. lot more
C. lots of more
D. a lot more

Many European member states have failed to launch any detailed study of the health dangers that their inhabitants face (5) _____ automobile pollution.

5. **A.** from
B. by
C. with
D. to

READING

Exercise B: Read the following text and answer the questions.

MEMO

TO: Kay Anders, Marketing Executive

FROM: James Gerald, Market Research Assistant

DATE: May 4

SUBJECT: Summer Line Promotion

3. Through market research and analysis, it has been discovered that the proposed advertising media for the new summer line need to be changed. **1**
Our survey findings have made it apparent that we need to update our advertising efforts to match the styles and trends of young adults today. **2**
 Also, it has become increasingly important to keep using the Internet as a tool to communicate with our target audience so as to maintain our dominance in the clothing industry and stay one step ahead of all our main competitors.

By refocusing our advertising efforts, we will be able to maximize the exposure of our products to our target market and therefore increase our sales and market share.

1. What is the memo about?

- A. Manufacturing problems with the summer line
- B. Proposed changes in advertising strategy
- C. How to carry out marketing surveys
- D. The use of the Internet in clothing design

2. Who is the new summer line aimed at?

- A. Market researchers
- B. Young adults
- C. Internet companies
- D. Clothing manufacturers

3. What prompted the memo?

- A. Proposals from advertising companies
- B. A survey published by the company's main competitor
- C. The failure of the company's previous advertising campaigns
- D. Market research that the company has carried out

4. In paragraph 1, line 4, what is implied by the phrase "maintain our dominance in the clothing industry"?

- A. The company is a leader in its field.
- B. The company's clothing has remained practical.
- C. The company's market share is decreasing.
- D. The company continues to make affordable clothing.

GRAMMAR AND VOCABULARY

Exercise C: Choose the best answer A, B, C or D to complete the sentences.

1. The unemployment problem stems _____ the government's lack of action.

- A. to
- B. at
- C. over
- D. from

2. The storm resulted _____ damage to the scenic coastal road.

- A. from
- B. to
- C. for
- D. in

3. The parcel should arrive _____ Tuesday.

- A. at
- B. on
- C. in
- D. within

4. Did you dream _____ that actor again last night?

- A. for
- B. on
- C. about
- D. at

5. The coach is leaving _____ exactly 7:00.

- A. at
- B. in
- C. for
- D. on

6. If you are _____ with our products, please contact the customer service department.

- A. plush
- B. original
- C. dissatisfied
- D. heavenly

7. Soybeans _____ for about 20 percent of all the grain grown in Ohio.

- A. account
- B. blame
- C. substitute
- D. suspect

8. There will be major changes in computing ability _____ the next five years.

- A. by
- B. over
- C. from
- D. until

9. Cancer cells are not _____ on oxygen to grow.

- A. affordable
- B. concentrated
- C. practical
- D. dependent

10. Precious paintings should be kept _____ museums with staff experienced in their preservation.

- A. in
- B. to
- C. by
- D. from

11. Despite our complaints, our neighbors _____ on playing loud music in the evenings.

- A. depend
- B. rely
- C. believe
- D. insist

12. These regulations will have to be complied _____ immediately.

- A. to
- B. in
- C. with
- D. by

Exercise A: Choose the best answer A, B, C or D to complete the sentences.

1. Measles _____ a serious illness that can have a lasting effect on children's health.
 A. is C. has
 B. are D. have been
2. She received \$40,000 in _____ when she was laid off.
 A. confidence C. accomplishment
 B. compensation D. value
3. The fiscal calendar begins _____ July 1 of each year.
 A. in C. to
 B. on D. at
4. Do you think this new product will _____ to the rigorous testing that it has to go through?
 A. hang on C. break down
 B. set up D. stand up
5. The manager had to _____ the meeting as half the board was absent.
 A. get at C. turn up
 B. act out D. put off
6. The doctor said that Bruce needs to refrain _____ smoking and improve his diet.
 A. to C. with
 B. from D. on
7. All the employees must be on the company premises at 2:00. Arriving after that time is out of _____.
 A. doors C. the question
 B. place D. work
8. The documentary on human rights is going to be broadcast _____ TV tonight.
 A. at C. to
 B. on D. in
9. I'm afraid that you must face _____ to the fact that it won't be easy for you to find a new job.
 A. against C. up
 B. down D. on
10. The train from Berlin arrives _____ Munich at around 5 o'clock.
 A. onto C. to
 B. in D. along
11. All our old clients may take advantage _____ our special low interest rates.
 A. for C. with
 B. on D. of
12. The terms of the agreement _____ in this document.
 A. is set out C. are laid off
 B. are set out D. is laid off
13. The neighborhood clothes store offers quality clothes at _____ prices.
 A. practical C. original
 B. affordable D. plush
14. As events _____, we were right to have decided to leave early.
 A. came through C. turned out
 B. came round D. turned down
15. While making the photocopies, Martha knocked over her cup of coffee _____ accident.
 A. from C. with
 B. by D. in
16. Hundreds of people have read his latest book _____ last January.
 A. in C. since
 B. on D. from
17. The scientists checked the _____ of the new medicine through several laboratory experiments.
 A. investment C. effectiveness
 B. definition D. assessment
18. Betty has decided to concentrate _____ her studies and get her degree this year.
 A. up C. on
 B. in D. out
19. Cell phones have become indispensable today. Most people _____.
 A. can't do without it C. without them can't do
 B. can't do without them D. without it can't do
20. _____ the end, Gabriel didn't buy anything.
 A. At C. To
 B. By D. In
21. Let's all agree to be in the office _____ 10 to 3 Monday through Friday.
 A. from C. until
 B. at D. by
22. Carl has always been crazy _____ art. It's no surprise that he's become a professional painter.
 A. to C. at
 B. with D. about
23. This year's conference coincides _____ two major exhibitions.
 A. in C. at
 B. with D. for
24. We are lucky to live _____ the city center.
 A. near C. next
 B. on D. at

25. Jane will be perfect for the job; I have complete _____ in her.
 A. investment C. résumé
 B. extension D. confidence
26. Our research department has won numerous awards _____ the past five years.
 A. to C. before
 B. over D. while
27. In spite of the many difficulties, David decided to go _____ with the project.
 A. out C. upon
 B. ahead D. by
28. The flight I had booked _____ Japan has been canceled.
 A. to C. at
 B. on D. by
29. Please sign the form below to _____ emergency medical treatment in case of injury.
 A. achieve C. authorize
 B. define D. erase
30. The little boy longed _____ his first visit to the zoo.
 A. to C. for
 B. on D. with
31. The executive managers of the company dined at a(n) _____ restaurant downtown.
 A. original C. plush
 B. practical D. compatible
32. My boss disapproved _____ my decision to submit my resignation.
 A. with C. of
 B. to D. at
33. At the beginning of the school year, the teachers went _____ strike.
 A. at C. in
 B. on D. to
34. The competent employee managed to _____ his superior's orders with success.
 A. end up C. carry out
 B. kick off D. put back
35. Our top-quality tools include a ten-year _____ for full replacement value.
 A. warranty C. security
 B. confidence D. authorization
36. Ms Thompson must be wealthy because this summer she is going on a cruise _____ the world.
 A. about C. over
 B. across D. around

Exercise B: Choose the best answer A, B, C or D to complete the text.

Walk around any city with buildings taller than (1) _____ floors, and you will experience areas (2) _____ stronger and gustier winds than those felt outside the urban area, for instance, at airports, or on sports fields. The prime cause of such urban winds (3) _____ redirecting of regional winds by the structures (4) _____.

Urban areas influence regional winds in (5) _____ ways. They can either increase or decrease wind speeds, and they will always alter wind directions. The full influence of urban areas (6) _____ regional winds has (7) _____ aspects, including the friction effect.

Friction slows the wind, through aerodynamic drag, while increasing (8) _____ turbulence. The effects of friction are related to the height of the objects that cause friction: trees, buildings, etc. that (9) _____ a city. Because cities vary greatly in the heights of their buildings, each city has its own unique friction character. New York City, for example, would experience greater turbulence than Albany, a city which has fewer skyscrapers. (10) _____ the same reason, Albany would experience greater turbulence than a small rural town with no buildings over three floors.

1. A. few C. a little
 B. little D. a few
2. A. in C. for
 B. with D. on
3. A. have the C. is the
 B. are the D. has a
4. A. them C. their
 B. themselves D. it
5. A. every C. a bit
 B. an amount of D. several
6. A. on C. of
 B. from D. at
7. A. much C. a lot
 B. lots D. many
8. A. in C. it's
 B. its D. in its
9. A. lay out C. set up
 B. make up D. put out
10. A. From C. For
 B. By D. In

Consolidation

Exercise C: Check whether the underlined parts of the passage below are correct (✓) or incorrect (x).

People (1) have searched for (2) the perfect chair (3) since ^{for} decades. Now some professionals are abandoning chairs altogether - (4) in favor of giant rubber exercise balls.

Long used (5) from ^{by} fitness experts and physical-therapy patients, (6) those big spheres (7) at the gym are rolling into an increasing (8) amount of ^{number} workplaces as (9) the seating ^{a seating} option. Manufacturers and distributors report that sales of the balls are up sharply and they have even made (10) an appearance on TV.

Devotees say exercise balls, whose circumference ranges from about 18 to 30 inches, (11) helps ^{help} improve posture and concentration. Sitting upright on them requires using abdominal and lower back muscles. Yet (12) at ^{at} ergonomists warn against balls (13) to work as sitting on one (14) for hours at a time could cause people to eventually relax their muscles and slump forward. The ball also lacks the adjustments that (15) comes ^{come} with an office chair. There is no way to raise the height and it offers (16) very few ^{very little} back or arm support.

	✓	x
1.	✓	
2.	✓	
3.		x
4.	✓	
5.		x
6.	✓	
7.	✓	
8.		x

	✓	x
9.		x
10.	✓	
11.		x
12.		x
13.		x
14.	✓	
15.		x
16.		x

Exercise D: Choose the best answer A, B, C or D to complete the text.

hotelreviews.com

Hotel Name: Hotel Kremis
 Name of Reviewer: SallyB
 Stars: 4 out of 5

The Hotel Kremis may be listed as a hotel in (1) _____ the directories, but don't be misled by the use of the word 'hotel'. If you stay at the Hotel Kremis, you will see that it feels more like a plush country inn, where you can relax in warm, friendly surroundings. Since it is family owned and managed, you can (2) _____ on attention to detail and personal service.

Although the hotel is almost 200 years old, the rooms, which have recently been refurbished, offer a combination of comfort and style. (3) _____ of its bigger rooms have a kitchenette, which is ideal for families wishing to (4) _____ dining expenses.

Another good thing about the Hotel Kremis is its central location. It's just one hour from Salzburg, two hours from Vienna and three from Munich and Innsbruck. Railway and bus connections are convenient, and the staff are always ready to (5) _____ individuals from the nearby stations.

- A. each
 B. all
 C. most
 D. plenty
- A. count
 B. extend
 C. commit
 D. believe
- A. Couple
 B. One
 C. Some
 D. Every
- A. give in to
 B. drop out of
 C. make off with
 D. cut down on
- A. pick up
 B. take on
 C. drop off
 D. give in

Exercise E: Read the following text and answer the questions.

The Internet is one of the most powerful educational tools today with the potential to inform, teach, and help communication in ways which we could not have imagined only 10 years ago. The good news is that using the Web effectively comes easily once you develop some online methodology. To help you perfect this, you should first try to explore your hobbies and passions online.

However, the Internet may result in your receiving a large amount of junk mail. To avoid this, Internet users should never give out their addresses or phone numbers over the Internet and it is especially important for children to be taught never to give these out over the Web.

Moreover, you must get to know your search engines because they are vital tools for using the Web constructively. To prevent frustration and time-wasting, experiment beforehand with various search engines and choose one that you feel comfortable with.

1. Who is the passage aimed at?

- A. Parents
- B. Educators
- C. People with few hobbies
- D. Inexperienced Internet users

2. What is the purpose of the passage?

- A. To inform
- B. To promote
- C. To criticize
- D. To define

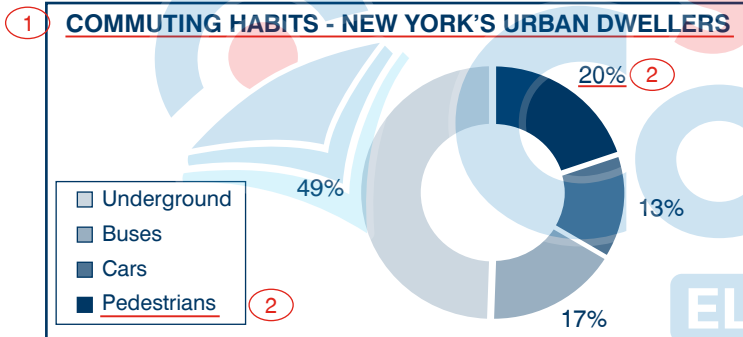
3. How can someone improve their online methodology?

- A. By learning how to send and receive junk mail
- B. By exploring their interests on the Internet
- C. By giving out their telephone number or address
- D. By using only one search engine

4. Using the Web properly can depend on your choice of

- A. address.
- B. search engine.
- C. hobby.
- D. profession.

Exercise F: Study the following graph and answer the questions.



1. What does the graph show?

- A. The number of commuters in New York
- B. How New Yorkers view public transport
- C. The proportion of people living in the city center
- D. How the residents of New York commute

2. What proportion of people walks to and from work?

- A. 13%
- B. 20%
- C. 17%
- D. 49%

Exercise G: Read the following text and answer the questions.

CHEAP-AIR-FLIGHTS.COM

DEPARTURE	ARRIVAL	PRICE	
CHICAGO	LONDON	\$650	- all flights make at least one stop, some require connecting flights
NEW YORK	PARIS	\$450	- prices do not include taxes (\$100)
BOSTON	ATHENS	\$600	- \$50 fee for changes to bookings
			- no refunds for missed flights, 50% refund for cancellations
			- for best fares, bookings must be made one month prior to departure

1. Two of you are planning to fly from Chicago to London.

How much will you pay in total?

- A. \$1,300
- B. \$1,500
- C. \$1,400
- D. \$1,600

2. If you are planning to fly from New York to Paris, what will happen?

- A. You will not get a refund if you cancel.
- B. You will have to change aircraft.
- C. You will not fly direct.
- D. You will not be allowed to change your reservations.

3. If you want to change your ticket from Boston to Athens, what must you do?

- A. Pay a \$50 charge
- B. Pay 50% of the ticket's value
- C. Pay a \$100 charge
- D. Pay \$650 in total

4. How early must you reserve to get the best possible deal?

- A. One week
- B. Three weeks
- C. Two weeks
- D. Four weeks

THE PRESENT

▶ **PRESENT SIMPLE**

- συνήθεια: I always take sugar in my tea.
- γενική αλήθεια: The sun rises in the east.
- δρομολόγια: The bus to Boston leaves at 2:45.
- οδηγίες: You stir the mixture before adding the eggs.
- τίτλοι επικαιρότητας: TEACHERS GO ON STRIKE NEXT WEEK

KEY WORDS

always, usually, often, frequently, sometimes, hardly, rarely, never, every day/year/morning, once/twice a week

▶ **PRESENT CONTINUOUS**

- πράξη σε εξέλιξη στο παρόν:
Look! He's holding a bouquet of flowers.
- προσωρινή κατάσταση:
Jenny is looking for a new job these days.
- μεταβαλλόμενη κατάσταση:
Your performance is getting better and better.
- μελλοντικά σχέδια:
I'm leaving for Peru next Sunday.
- ενόχληση (+ always / constantly / continually):
He is always taking my car without asking me first.

KEY WORDS

now, right now, at the moment, still, Look!, Listen!, for the time being

▶ **PRESENT PERFECT**

- κατάσταση που ξεκίνησε στο παρελθόν και συνεχίζεται στο παρόν:
I've had this car for 10 years.
- πράξη που ολοκληρώθηκε στο παρελθόν αλλά τα αποτελέσματα της είναι ορατά στο παρόν:
Oh no! I've lost my car keys.
- πράξη που μόλις ολοκληρώθηκε (+ just):
I'm afraid you've just missed the train. It left a couple of minutes ago.

KEY WORDS

ever, recently, lately, for, how long, since, so far, all day, just, still, yet, already, never, before, today, this week/month/year

▶ **PRESENT PERFECT CONTINUOUS**

- πράξη που ξεκίνησε στο παρελθόν και συνεχίζεται στο παρόν:
She's been studying French for a year.
- πράξη που είχε διάρκεια στο παρελθόν αλλά τα αποτελέσματα της είναι ορατά στο παρόν:
Why are your eyes red? Have you been crying?
- ενόχληση:
Have you been using my shampoo again?

KEY WORDS

for, since, how long, all day, all evening

SPECIAL CASES

• **HAVE BEEN TO**

Έχω πάει κάπου και έχω γυρίσει.
Jim has been to China twice.

• **HAVE GONE TO**

Έχω πάει κάπου και είμαι ακόμα εκεί.
"Where is Mom?"
"She's gone to the mall."

• **HAVE BEEN IN**

Ζω / διαμένω / βρίσκομαι.
His elder brother has been in the USA for over a decade.

• **THIS/IT IS THE FIRST/SECOND ... TIME + PRESENT PERFECT**

This is the first time I've been to Asia.

• **THIS/IT IS + SUPERLATIVE + PRESENT PERFECT**

This is the best book I've ever read.

THE PAST

▶ **PAST SIMPLE**

- πράξη που ολοκληρώθηκε σε συγκεκριμένη στιγμή (που αναφέρεται/εννοείται) στο παρελθόν:
She bought a new car a week ago.
- επαναλαμβανόμενη πράξη στο παρελθόν:
I visited him every day after school.
- διαδοχικές πράξεις στο παρελθόν:
I opened the box, took out three of the books, and put them on the bookcase.

KEY WORDS

in May, in 2003, last week/month/year, yesterday, ago, when?, the other day, just now, how long ago?

▶ **PAST CONTINUOUS**

- πράξη που βρισκόταν σε εξέλιξη σε συγκεκριμένη χρονική στιγμή στο παρελθόν:
I was having a shower when the telephone rang.
- πράξεις που βρίσκονταν σε εξέλιξη παράλληλα στο παρελθόν:
I was studying while Jenny was watching TV.

KEY WORDS

while, as

▶ **PAST PERFECT**

- πράξη που είχε ολοκληρωθεί πριν από συγκεκριμένη χρονική στιγμή ή πράξη στο παρελθόν:
By the time I left, he had already sent the email.
- ▶ **THAT/IT WAS THE FIRST/SECOND ... TIME + PAST PERFECT**
- That was the first time I'd been to Asia.

KEY WORDS

by, by the time, until (άρνηση), before, after, when, as soon as, just, ever, never, for, already, no sooner ... than

▶ **PAST PERFECT CONTINUOUS**

- πράξη που διήρκεσε πριν από συγκεκριμένη χρονική στιγμή ή πράξη στο παρελθόν:
She had been working for the firm for a decade when she got promoted.

KEY WORDS

for, as, since, all day, all night

PAST HABITS

• **WOULD + BARE INFINITIVE**

(Ο χρονικός προσδιορισμός είναι απαραίτητος)
When I was younger I would go out more often.

• **SIMPLE PAST**

(Ο χρονικός προσδιορισμός είναι απαραίτητος)
A few years ago I met my friends more often.

• **USED TO + INFINITIVE**

συνήθεια ή κατάσταση του παρελθόντος
(Ο χρονικός προσδιορισμός ΔΕΝ είναι απαραίτητος)
I used to meet my friends more often.
(a few years ago)

THE FUTURE

▶ FUTURE SIMPLE

- πρόβλεψη / απειλή / υπόσχεση για το μέλλον:
I'm afraid he'll fail the exams.
- απόφαση της στιγμής:
"I can't solve this problem."
"Don't panic! I'll help you."
- επίσημη ανακοίνωση μελλοντικού γεγονότος:
The President will open the new hospital wing next week.
- παράκληση:
Will you pass me the salt, please?

KEY VERBS

suppose, think, believe, hope, be sure, be afraid

KEY WORDS

maybe, possibly, perhaps, probably, tomorrow, next week/month/year

▶ FUTURE CONTINUOUS

- πράξη που θα βρίσκεται σε εξέλιξη σε συγκεκριμένη χρονική στιγμή στο μέλλον:
This time tomorrow I'll be flying to London.
- μελλοντικά σχέδια:
I'll be flying to New York next Sunday.

▶ FUTURE PERFECT SIMPLE

- πράξη που θα έχει ολοκληρωθεί μέχρι μια συγκεκριμένη χρονική στιγμή στο μέλλον:
I hope we will have completed the project by Monday.

KEY WORDS

by, by the time, before

▶ FUTURE PERFECT CONTINUOUS

- πράξη που θα έχει διάρκεια μέχρι μια συγκεκριμένη χρονική στιγμή στο μέλλον:
By 2015 Sue will have been working with us for 30 years.

PREARRANGED FUTURE PLANS

• BE GOING TO

They're going to move next month.

• PRESENT CONTINUOUS

I'm leaving for the USA next week.

• FUTURE CONTINUOUS

I'll be visiting my grandmother next weekend.

• PRESENT SIMPLE (timetables)

The bus to Athens leaves at 8:00.

ΔΕΝ ΧΡΗΣΙΜΟΠΟΙΟΥΜΕ WILL ΜΕ ΤΑ ΑΚΟΛΟΥΘΑ

until (υποθ. λόγος) before unless by the time when (όταν) as long as as soon as while no matter + question word (what, who, etc) after in case once

AGREEMENT

▶ SUBJECT-VERB AGREEMENT

Το υποκείμενο και το ρήμα μιας πρότασης πρέπει να συμφωνούν ως προς το πρόσωπο (I, you, he, κλπ) και τον αριθμό (ενικό ή πληθυντικό). Αν το υποκείμενο είναι σε ενικό αριθμό, το ρήμα πρέπει να είναι και αυτό σε ενικό αριθμό. Αν το υποκείμενο είναι σε πληθυντικό, τότε το ρήμα πρέπει να είναι σε πληθυντικό.

The **receptionist** answers all incoming calls. (SINGULAR COUNTABLE SUBJECT PRECEDES SINGULAR VERB)
 The **receptionists** answer all incoming calls. (PLURAL COUNTABLE SUBJECT PRECEDES PLURAL VERB)
 There has been very **little rain** this year. (SINGULAR VERB PRECEDES UNCOUNTABLE SUBJECT)
 There have been very **few storms** this year. (PLURAL VERB PRECEDES COUNTABLE SUBJECT)

Φράσεις ή προτάσεις που βρίσκονται ανάμεσα στο υποκείμενο και στο ρήμα δεν επηρεάζουν τη συμφωνία υποκειμένου-ρήματος.

SUBJECT	PHRASE/CLAUSE	VERB	PHRASE
The United States,	one of the world's largest importers,	is	planning to re-evaluate its policies.
The suppliers	operating in this developing region	have decided	to form a cartel.
The proposal	that was agreed on in all the meetings	stipulates	that a \$1,000 deposit is required.

▶ NOUN-PRONOUN AGREEMENT

Το ουσιαστικό και η αντίστοιχη αντωνυμία πρέπει επίσης να συμφωνούν. Μερικά ουσιαστικά και αντωνυμίες βρίσκονται πάντα σε ενικό αριθμό, ενώ άλλα είναι πάντα στον πληθυντικό αριθμό.

James is interested in **physics** and **its** practical applications.
 Their **passports** will expire in December, but they can have **them** extended for six months.
Those of us who are over 40 years old should get **our** blood pressure checked regularly.
 Accessories on **a car** can increase **its** value when you trade **it** in.
 At university, **one** will always be able to find somebody that **one** can relate to.

LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.

Example



A B C D

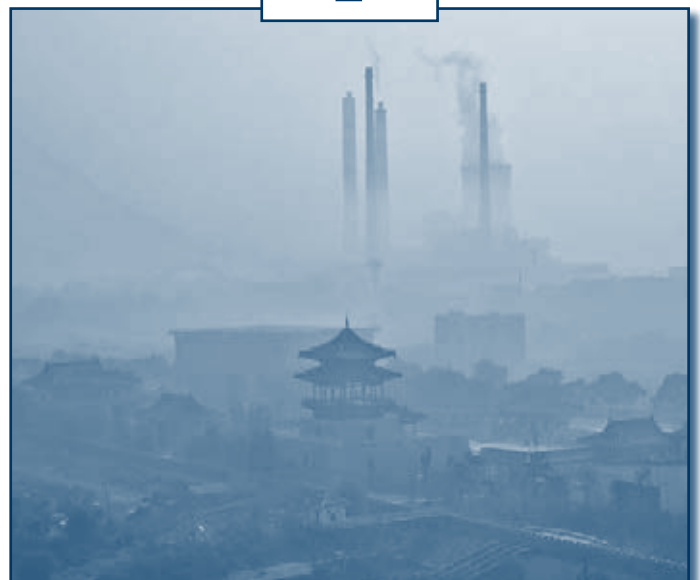
Statement C, "They are greeting each other," is the best description of the picture, so you should select answer C and mark it on your answer sheet.

1



1 A B C D

2



2 A B C D

3



3 A B **C** D

4



4 A B **C** D

5



5 A **B** C D

6



6 A B C **D**

PART 2

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter **A**, **B** or **C** on your answer sheet.

7.	A	<input checked="" type="radio"/> B	C
8.	A	<input checked="" type="radio"/> B	C
9.	A	B	<input checked="" type="radio"/> C
10.	A	<input checked="" type="radio"/> B	C
11.	<input checked="" type="radio"/> A	B	C
12.	A	B	<input checked="" type="radio"/> C
13.	A	<input checked="" type="radio"/> B	C
14.	<input checked="" type="radio"/> A	B	C
15.	A	B	<input checked="" type="radio"/> C
16.	<input checked="" type="radio"/> A	B	C
17.	A	B	<input checked="" type="radio"/> C
18.	A	<input checked="" type="radio"/> B	C
19.	<input checked="" type="radio"/> A	B	C

20.	A	<input checked="" type="radio"/> B	C
21.	<input checked="" type="radio"/> A	B	C
22.	A	B	<input checked="" type="radio"/> C
23.	<input checked="" type="radio"/> A	B	C
24.	<input checked="" type="radio"/> A	B	C
25.	<input checked="" type="radio"/> A	B	C
26.	A	B	<input checked="" type="radio"/> C
27.	A	<input checked="" type="radio"/> B	C
28.	A	B	<input checked="" type="radio"/> C
29.	<input checked="" type="radio"/> A	B	C
30.	<input checked="" type="radio"/> A	B	C
31.	A	B	<input checked="" type="radio"/> C

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter **A**, **B**, **C** or **D** on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What does the man ask the woman to do?

- A. To fix a leaking pipe in his room
- B. To have someone deal with a problem
- C. To send a plumber to his room in thirty minutes
- D. To arrange an appointment for him

33. What is the man probably going to do next?

- A. Take a shower
- B. Wait for the plumber to arrive
- C. See the rest of the hotel
- D. Go to a meeting

34. What can be understood about the man?

- A. He is normally very patient.
- B. He will check out from the hotel today.
- C. He is used to problems of this kind.
- D. He expects to receive prompt service.

35. Why is the woman late?

- A. She got stuck behind a lorry.
- B. A major accident caused delays.
- C. Her car broke down on the highway.
- D. She was involved in a traffic incident.

36. What does the man say about the meeting?

- A. Mr Dawson would like to postpone it.
- B. It has been brought forward.
- C. Mr Dawson sent him a text about it.
- D. It will take place at eleven.

37. What does the man mean when he says, "He looks set to give us a grilling on it"?

- A. Mr Dawson is likely to ask them some tough questions.
- B. Mr Dawson intends to accept their proposal.
- C. Mr Dawson is going to reprimand them for being late.
- D. Mr Dawson is keen to learn more about their idea.

38. What are the speakers talking about?

- A. A school project about space
- B. Some news that upset the children
- C. A change in the program of a trip
- D. What the children liked about a trip

39. What has the woman found difficult?

- A. Explaining the reasons for the trip
- B. Creating new activities for the excursion
- C. Getting children interested in the Space Center
- D. Persuading fourth-graders to do a project

40. Who are the speakers?

- A. Parents
- B. Students
- C. Tour guides
- D. Teachers

41. What is the woman most concerned about?

- A. Her car won't start.
- B. She may miss an appointment.
- C. The weather's too bad to go out.
- D. The mechanic won't be able to help.

42. What does the man want the woman to do first?

- A. Wait for the mechanic
- B. Phone him back
- C. Release the parking brake
- D. Warm up the engine

43. What does the woman mean when she says, "I'll give it a shot"?

- A. She'll take the car to the garage.
- B. She'll call the man back shortly.
- C. She'll try to do what the man suggests.
- D. She'll leave the car as it is.

PART 4

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter **A**, **B**, **C** or **D** on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. What is this report about?

- A. The weather
- B. Traffic conditions
- C. Government statistics
- D. Air quality

72. What service is being promoted?

- A. An anti-pollution campaign
- B. A smog-level report
- C. A free medical checkup
- D. A traffic watch

73. Why is this service being offered?

- A. The smog season has started.
- B. It will reduce air pollution.
- C. Residents have requested it.
- D. It will help health workers.

74. What information is given in this message?

- A. The details of a specific employment opportunity
- B. The address of the company's department store
- C. Contact information for a job interview
- D. Details on how to learn about job vacancies

75. Where can someone receive a list of available jobs?

- A. From any Shopco store
- B. From the 7th floor of the corporate offices
- C. From the Shopco website
- D. From an automated email service

76. In which city is the human resources department located?

- A. In Dallas
- B. In Houston
- C. In Austin
- D. In Galveston

77. Where is the announcement most likely being made?

- A. At a residents' meeting
- B. At a police precinct
- C. At an elementary school
- D. At a hospital

78. How many volunteers does the organization need?

- A. 2
- B. 5
- C. 14
- D. 40

79. What information does the speaker provide?

- A. His name and contact details
- B. When volunteers are needed the most
- C. The route patrollers must take
- D. Who will train new volunteers

80. What type of event is the speaker introducing?

- A. An art exhibition
- B. A music festival
- C. A food fair
- D. A fireworks display

81. Why does the speaker thank the mayor?

- A. For the use of a specific location
- B. For sponsoring the event
- C. For being present at the opening ceremony
- D. For arranging the barbecue and fish fry

82. What does the speaker mean when he says, "And what a great lineup it is"?

- A. He doesn't know who the performers are.
- B. There is a long line at the entrance to the event.
- C. Everybody has been looking forward to the event.
- D. The various performers are very talented.

WK FM	
Competition Line	555-6863
General Enquiries	555-6731
Have Your Say	555-6973
Sales	555-7100

95. Who is Eddie McVee?

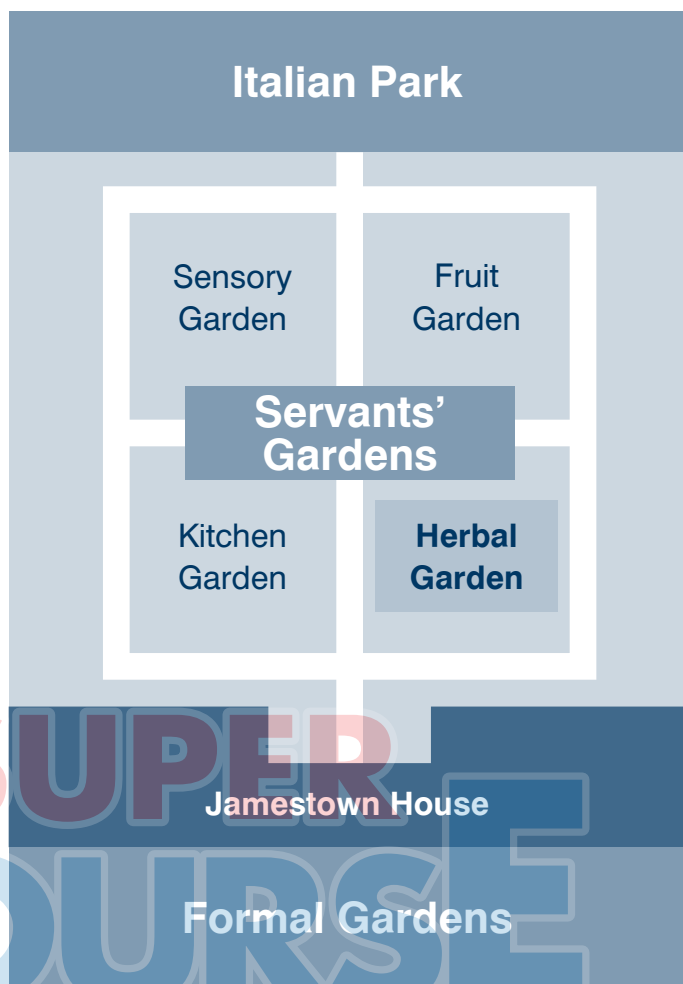
- A. A book character
- B. A radio show host
- C. An author
- D. A book critic

96. For how many weeks has the guest's latest book been at the top of the best-seller list?

- A. 8
- B. 10
- C. 11
- D. 16

97. Look at the graphic. Which number should listeners call if they want a signed copy of the book?

- A. 555-6863
- B. 555-6731
- C. 555-6973
- D. 555-7100



98. According to the tour guide, what style does the house have?

- A. American
- B. English
- C. French
- D. Italian

99. Look at the graphic. Where is the tour group?

- A. In the Formal Gardens
- B. In Jamestown House
- C. In the Servants' Gardens
- D. In the Italian Park

100. What does the speaker say plants from the herbal garden were used for?

- A. Decoration
- B. Scent
- C. Food
- D. Medicine

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark **A**, **B**, **C** or **D** on your answer sheet.

101. There's really _____ to hire any new employees for the time being.
 A. not needed
 B. no need
 C. not need
 D. is no need
102. It is evident that our new software is _____ for the average computer user.
 A. confuse
 B. confusing
 C. confusion
 D. confused
103. In the event of an emergency, please _____ to the nearest exit in an orderly fashion.
 A. locate
 B. progress
 C. proceed
 D. remain
104. All cell phones must be switched off _____ the film is being shown.
 A. during
 B. the time
 C. while
 D. always
105. We really appreciate _____ the time to complete this survey.
 A. your taking
 B. taking you
 C. to take
 D. you to take
106. The price of accommodation is _____ than it was last year.
 A. the highest
 B. higher
 C. highest
 D. the higher
107. The company's lawyers have advised their CEO not to _____ on this matter any further.
 A. comment
 B. tell
 C. discuss
 D. state
108. According to the weather report, it seems as if we _____ some rain this evening.
 A. will have
 B. would have had
 C. would have
 D. will have had
109. Neither the accounts department _____ the sales team knew about the problem.
 A. or
 B. nor
 C. either
 D. and
110. XYZ Corporation has succeeded _____ a profit this year.
 A. making
 B. in making
 C. the making
 D. to make
111. The price of gold _____ over the past five years.
 A. was increased
 B. increases
 C. has increased
 D. is increased

PART 6

Directions: Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices for each question are given below the text. Select the best answer to complete the text. Then mark the letter **A**, **B**, **C** or **D** on your answer sheet.

Questions 131-134 refer to the following email.

From:	dphelps@leaderoil.com
To:	amarks@leaderoil.com
Subject:	New Staff

Anthony,

This morning I _____ your email regarding hiring new staff for our head office.
(131)

At our meeting in May, I made it clear - and we both agreed - that our head office was in dire need of three personal assistants. To my disappointment, your email states that only one personal assistant has been approved. _____, the salary we are offering is far too low. We won't be able to get qualified staff for \$24,000. The going market rate for an experienced personal assistant is at least \$30,000. How do you expect me _____ someone who has all the skills we need if we don't offer a decent salary?
(132)

_____. Could you get your secretary to contact mine and arrange a mutually convenient meeting as soon as possible?
(133)

Regards,

David

131. **A.** obtained
B. achieved
C. included
D. received
132. **A.** What's more
B. Though
C. Consequently
D. Indeed

133. **A.** to hire
B. hiring
C. will hire
D. to hiring
134. **A.** The new employee has been approved.
B. We need to meet again and discuss this.
C. Your suggestions were very useful.
D. Thank you for agreeing to my proposal.

Questions 149-150 refer to the following letter.



Dear Mr Lee,

149 Thank you for choosing Zipster to deliver your merchandise to Greece. We believe you will be interested to learn that we deliver anywhere in the world at highly competitive rates.

150 You will be surprised to find out just how economical Zipster's services are. If you ship merchandise to

150 Europe regularly, we can offer you a special rate for 20 shipments or more with our 6-month agreement. An even more economical shipping rate is available for 40 shipments or more with our 12-month agreement.

We also offer everything you need for small-business shipping and tracking. If you would like to track your packages, register with us online to use our free Internet-based shipping program, which makes use of GPS satellite and tracking services.

Again, we thank you for choosing our company, and look forward to serving you in the future. Please contact me personally if you wish to take advantage of our special rates.

Yours sincerely,

Ted Cooper, Customer services
(+0033) 9644649237

149. What can be inferred about Mr Lee?

- A.** He is a new Zipster client.
- B.** He has a 12-month agreement with Zipster.
- C.** He will not need the Zipster tracking service.
- D.** He has just received a package from Zipster.

150. What is the purpose of this letter?

- A.** To confirm delivery of Mr Lee's packages
- B.** To help Mr Lee find new clients
- C.** To inform Mr Lee of reduced rates
- D.** To sell Mr Lee tracking services

Questions 151-152 refer to the following receipt.

C-TOWN Shop and Save Markets	
2910 Broadway - Astoria, Queens, NY	
Server: Majella	#229000
DOP: 01/14	TOP: 11:14
*** FLASH SALE DAY***	
<u>SPRING HARVEST BOX</u> (151)	\$03.49
<u>CHICKEN DRUMSTICKS</u>	\$04.26
<u>WATERMELON CUP</u>	\$03.09
<u>FILTER COFFEE</u>	\$04.99
<u>SCOTT PAPER TOWELS</u>	\$02.29
TOTAL: \$18.12	
*** FLASH SALE SAVINGS ***	\$03.64
<u>BALANCE DUE</u> (152)	\$14.48
CASH	\$15.00
CHANGE	\$00.52

151. How many items were purchased?

- A. Four
- B. Five
- C. Six
- D. Seven

152. How much did the customer pay for the items?

- A. \$18.12
- B. \$14.48
- C. \$15.00
- D. \$15.52

Questions 153-154 refer to the following text message chain.

Ruby C: [9:15 A.M.]

Any news on that missing printer? (153)

Andy P: [9:20 A.M.]

Not yet. I've got it covered, though. Spoke to Jay at the warehouse yesterday, and he reckons the driver may have delivered it to the wrong address. He's chasing it up. We should hear back sometime today.

Ruby C: [9:23 A.M.]

OK. Well, make sure we do, because the client is on my back. Can you check that the information in our dispatch note is correct? We need to make sure the error didn't occur at our end.

Andy P: [9:24 A.M.]

OK. Will do.

Ruby C: [9:25 A.M.]

Thanks!

153. Why does Ruby contact Andy?

- A. To make sure she has the correct information for a client
- B. To get an update on how a problem is being dealt with
- C. To complain about a mistake in their dispatch note
- D. To ask him to look into an error he made

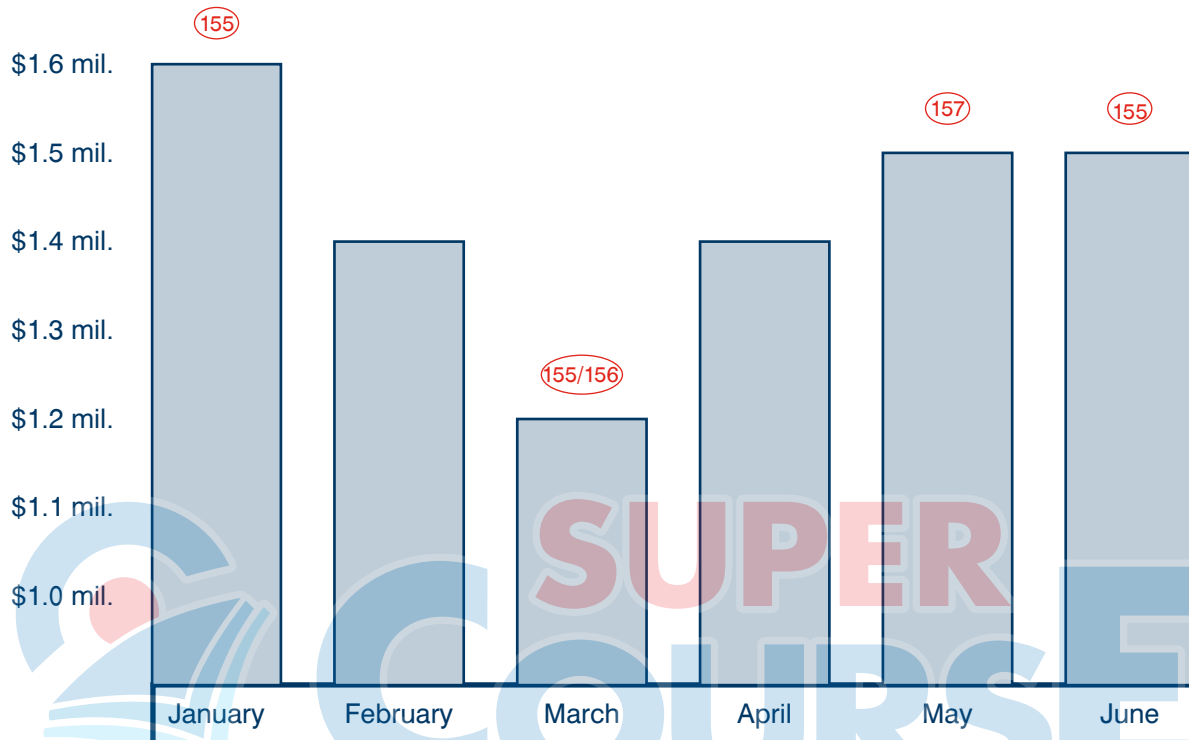
154. At 9:20 A.M., what does Andy mean when he writes, "I've got it covered, though"?

- A. He has recovered the printer.
- B. The printer has a protective cover.
- C. He is dealing with the problem.
- D. He will correct the mistake he made.

Questions 155-157 refer to the following chart.

MACRO INDUSTRIES

6-month Sales Figures



155. What is true about the sales figures for the first six months of the year?

- A. They decreased steadily.
- B. They rose continuously.
- C. They fell and then rose.
- D. They remained the same.

157. What is NOT true about May's sales figures?

- A. They were higher than April's.
- B. They were \$1.5 million.
- C. They were the same as June's.
- D. They were \$1 million lower than January's.

156. Which month saw the lowest sales?

- A. January
- B. February
- C. March
- D. April

Questions 186-190 refer to the following advertisement, claims form and email.

Sailfish Yachting

Luxury sailing holidays anywhere in the Mediterranean

- Charter a fully equipped boat from us for your summer holiday
- Go island hopping or on a longer trip
- Sail the yacht yourself or allow a crew to do it all for you for a minimal extra fee

186 The choice is yours! Whether you want to charter a sailing yacht, motor yacht, catamaran or motorsailer, we can help you organize your dream holiday.

Visit our website (www.sailfishyachting.cr) and fill out a request form, so that we can advise you on the best charter option to suit your needs.

www.sailfishyachting.cr

Home About Charter Support Contact Privacy Policy Statement

Yacht Charter Request Form

Name:

Telephone number:

Email:

I am interested in:

Sailing yacht (bareboat) <input type="checkbox"/>	Catamaran (bareboat) <input type="checkbox"/>
Sailing yacht (crewed) <input checked="" type="checkbox"/>	Catamaran (crewed) <input type="checkbox"/>
Motor yacht (bareboat) <input type="checkbox"/>	Motorsailer (bareboat) <input type="checkbox"/>
Motor yacht (crewed) <input type="checkbox"/>	Motorsailer (crewed) <input type="checkbox"/>

Sailing area(s): **188** Number of guests on board:

Size of yacht:

Two cabins (4-6 pax) <input type="checkbox"/>	188 Skipper: <input checked="" type="checkbox"/>
Three cabins (6-8 pax) <input type="checkbox"/>	Cook/hostess: <input checked="" type="checkbox"/>
Four cabins (8-10 pax) <input checked="" type="checkbox"/>	Deckhand/assistant: <input type="checkbox"/>
Six cabins (12-14 pax) <input type="checkbox"/>	
Eight cabins (16-18 pax) <input type="checkbox"/>	

Proposed dates:

From: to:

187 Please note that our charters run weekly, from Saturday to Saturday.

From:	tmill@dmil.us
To:	diane@sailfishyachting.cr
Date:	August 25th, 9.20 A.M.
Subject:	RE: request for vessel change

Dear Diane,

I am writing to see if you have made any progress with regard to our request for a change of vessel.

We have been in Mykonos harbor for two days now, and I still haven't heard from you. I understand there is nothing that can be done about the poor weather and damage to the boat, but you should have found us an alternative by now.

188 There is also the fact that we do not have a hostess, as we requested. We have to do all the cooking and cleaning, which is definitely not what we paid for. I specifically requested a skipper and a hostess so that my friends and I could all sit back, relax and enjoy some island hopping. Instead of that, we're stuck with doing all the chores. To make matters worse, we haven't even been anywhere yet! It's **190** hardly the luxury experience your company promised us.

Please let me know as soon as possible how you intend to resolve this problem.

Kind regards,
Toby Miller

186. What is true about Sailfish Yachting?

- A. They offer sailing holidays anywhere in the world.
- B. They do not charge extra for charters with a skipper.
- C. They only provide fully crewed boats for hire.
- D.** They allow clients flexibility in their choice of boat.

187. According to the request form, what is the minimum length of time you may charter a yacht?

- A.** A week
- B. A weekend
- C. Four days
- D. A fortnight

188. In total, how many people are on the yacht Toby has chartered?

- A. 4
- B. 6
- C.** 7
- D. 8

189. In the email, the word "vessel" in the first line is closest in meaning to

- A. accommodation
- B.** boat
- C. container
- D. location

190. What does Toby imply about Diane's treatment of him as a client?

- A. She should have provided him with an experienced crew.
- B.** She has not offered him the service he expected.
- C. She has been efficient in finding a solution to his problem.
- D. She has not arranged a suitable itinerary for his trip.

UNIT 1**(pp. 10-15)**

accuse κατηγορώ
 adjacent to δίπλα σε
 apparent εμφανής, ξεκάθαρος
 blessed ευλογημένος
 boarding school οικοτροφείο
 carry out διενεργώ, φέρνω εις πέρας
 coastal παράκτιος, παραθαλάσσιος
 committed (to) αφοσιωμένος
 comply (with) συμμορφώνομαι
 concerned ανήσυχος, προβληματισμένος
 credit (v) πιστώνω
 dependent on εξαρτώμενος από
 dissatisfied δυσαρεστημένος
 dominance υπεροχή
 embezzlement υπεξαίρεση, κατάχρηση
 emerge (from) ξεπροβάλλω, εμφανίζομαι
 energy-efficient που εξοικονομεί ενέργεια
 engaged απασχολημένος
 envious of ζηλόφθονος
 establish ιδρύω / καθορίζω
 exposure έκθεση, προβολή
 grain σιτηρά, δημητριακά
 headquarters αρχηγείο, τα κεντρικά
 hover αιωρούμαι
 idyllic ειδυλλιακός
 impact επίπτωση, αντίκτυπος
 increasingly ολοένα και περισσότερο
 inhabitant κάτοικος
 inn πανδοχείο, ξενώνας
 launch (n/v) εκτόξευση / δημιουργώ, προωθώ
 manufacturer κατασκευαστής, κατασκευάστρια εταιρεία
 manufacturing βιομηχανική κατασκευή
 market share μερίδιο αγοράς
 maximize μεγιστοποιώ
 obedient υπάκουος
 object (to) διαφωνώ, αντιδρώ
 occur προκύπτω
 out of date ξεπερασμένος, παλιός
 partial μερικός
 pitfall παγίδα

power plant εργοστάσιο παραγωγής ηλεκτρικής ενέργειας
 preservation συντήρηση
 principle αρχή, ηθικός κανόνας
 prompt (v) παρακινώ, προτρέπω
 proposal πρόταση
 reception λήψη, σήμα
 refocus επανεστιάζω
 refuge καταφύγιο
 regulation κανονισμός, κανόνας
 rejoice χαίρομαι
 rely on βασίζομαι, στηρίζομαι σε
 result in καταλήγω, έχω ως αποτέλεσμα
 sentence to καταδικάζω σε
 soybean σόγια
 spamming αποστολή ανεπιθύμητων μηνυμάτων
 stem from προκύπτω, πηγάζω από
 substitute (sth for sth else) αντικαθιστώ
 survey (v) δημοσκοπώ, κάνω σφυγμομέτρηση
 susceptibility ευπάθεια, ευαισθησία
 thoughtful συμπονετικός
 tolerant ανεκτικός
 triumphant θριαμβευτικός
 update εκσυγχρονίζω
 venue χώρος εκδηλώσεων

UNIT 2**(pp. 16-21)**

accelerate επιταχύνω
 acupuncture βελονισμός
 coaching καθοδήγηση, εκπαίδευση
 compatibility συμβατότητα
 competence ευχέρεια, ικανότητα
 component στοιχείο, συστατικό
 conflict διαμάχη
 consultant σύμβουλος
 courtroom αίθουσα δικαστηρίου
 craft (v) δημιουργώ, συγγράφω
 cut down (on sth) κόβω, ελαττώνω
 deconcentration αποκέντρωση
 dedication αφοσίωση
 defendant εναγόμενος, κατηγορούμενος
 equip εξοπλίζω, εφοδιάζω
 fiscal year οικονομικό έτος
 gradual βαθμιαίος, σταδιακός
 graze (on) βόσκω

hesitate διστάζω
 inner εσωτερικός
 inspector επιθεωρητής
 invaluable πολύτιμος
 investment επένδυση
 knowledgeable μορφωμένος
 labor force εργατικό δυναμικό
 migration μετανάστευση
 monitor (v) παρακολουθώ, επιβλέπω
 overall (adv/adj) γενικά / γενικός, συνολικός
 pasture βοσκοτόπι
 pattern σχέδιο, μοτίβο
 priority προτεραιότητα
 profitable κερδοφόρος, επικερδής
 rapidly γρήγορα, ραγδαία
 real estate ακίνητη περιουσία
 revival αναβίωση, αναζωογόνηση
 riot εξέγερση, αναταραχή
 rural αγροτικός
 seek αναζητώ / επιδιώκω
 sentimental συναισθηματικός
 speed up επιταχύνω
 stand out ξεχωρίζω, υπερτερώ
 swelling πρήξιμο
 takeover bid προσφορά εξαγοράς
 the elements τα στοιχεία της φύσης
 thorough διεξοδικός, εξονυχιστικός
 untold ανεπίπτως
 workforce ανθρώπινο δυναμικό

UNIT 3**(pp. 22-27)**

abandon εγκαταλείπω
 activate ενεργοποιώ, θέτω σε λειτουργία
 auditorium αίθουσα, αμφιθέατρο
 batch σωρός, δέσμη
 bear in mind έχω στο νου μου
 blood vessel αιμοφόρο αγγείο
 blurred θολός, θαμπός
 blurry θολός, θαμπός
 bound πιθανός, σίγουρος
 chairman πρόεδρος
 clockwise δεξιόστροφα, με τη φορά του ρολογιού
 clogging συμφόρηση, απόφραξη
 counterclockwise αριστερόστροφα, αντίστροφα προς τη φορά του ρολογιού
 defect ελάττωμα

PRACTICE TEST 1

Part 1 - Listening (pp. 96-97)

bench παγκάκι

lobby προθάλαμος, αίθουσα
αναμονής

polish γυαλίζω

shutter παντζούρι

smog αιθαλομίχλη, νέφος

Part 2 - Listening (p. 98)

board συμβούλιο, επιτροπή

commotion αναστάτωση, φασαρία

convention συνέδριο

counter πάγκος

get along τα πάω καλά

get over ξεπερνάω, συνέρχομαι

mattress στρώμα

operate χειρίζομαι

promotion προαγωγή

run out ξεμένω / τελειώνω,
εξαντλούμαι

supervisor προϊστάμενος

vacancy διαθεσιμότητα δωματίων /
κενή θέση εργασίας

warranty εγγύηση

worn out φθαρμένος, χαλασμένος

Part 3 - Listening (pp. 99-102)

appreciate εκτιμώ

assumption υπόθεση, συμπέρασμα

bring forward επισπεύδω

calorie θερμίδα

carbohydrate υδατάνθρακας

cholesterol χοληστερίνη

corporate lawyer δικηγόρος σε
νομική εταιρεία

criticism κριτική

dissatisfied δυσαρεστημένος,
απογοητευμένος

fat λίπος

fiber φυτικές ίνες

frustrated απογοητευμένος

imply υπονοώ

indicate υποδεικνύω, επισημαίνω

indifferent αδιάφορος

infer συμπεραίνω

inquire ρωτώ, ζητώ πληροφορίες

keen ανυπόμονος, ενθουσιώδης

leaking που στάζει/έχει διαρροή

observation παρατήρηση

overestimate υπερεκτιμώ

paramedic παραϊατρικό προσωπικό

parking brake χειρόφρενο

passerby περαστικός

postpone αναβάλλω

professionalism επαγγελματισμός

promising πολλά υποσχόμενος,
με προοπτικές

promote προωθώ

prompt γρήγορος, άμεσος

punctual συνεπής

push away διώχνω, απομακρύνω

real estate office μεσιτικό γραφείο

release αφήνω, αποδεσμεύω /
απελευθερώνω

reprimand επιπλήττω

reputation φήμη

reschedule επαναπρογραμματίζω

sales pitch επιχειρηματολογία

shortly σύντομα

skip παραλείπω

sodium νάτριο

stand (n) πάγκος, σταντ

superior ανώτερος

supplier προμηθευτής

surgeon χειρουργός

tough δύσκολος

upset στενοχωρώ, συγχύζω

view βλέπω

abrupt απότομος

allowance αυτό που μου αναλογεί,
που δικαιούμαι

altogether εντελώς, τελείως /
συνολικά

at the latest το αργότερο

at times ενίοτε, μερικές φορές

awesome καταπληκτικός,
υπέροχος

bang χτυπάω

bash out κάνω βιαστικά/στα
γρήγορα

be a good fit ταιριάζω (σε ομάδα/
σύνολο)

be on one's toes είμαι σε
εγρήγορση/ετοιμότητα

blow a fuse εξαγριώνομαι, γίνομαι
έξαλλος

bump καρούμπαλο

centerpiece κύριο έκθεμα, πόλος
έλξης

come up with προτείνω, σκέφτομαι
(σχέδιο/ιδέα)

detour παράκαμψη

diagnose διαγιγνώσκω

disengage αποδεσμεύω,
απελευθερώνω

dizzy ζαλισμένος

enthusiast λάτρης

envisage φαντάζομαι, οραματίζομαι

fit sb/sth in βρίσκω χρόνο να δω κπ/
κάνω κτ

gently απαλά, αργά

harsh σκληρός, αυστηρός

have a point έχω ένα δίκιο

hinder εμποδίζω, παρακωλύω

incident συμβάν, περιστατικό

intake πρόσληψη, ποσότητα

itinerary δρομολόγιο, πρόγραμμα
ταξιδιού

it's a shame είναι κρίμα

land πετυχαίνω

lapse λάθος, σφάλμα

lean on sb στηρίζομαι, βασίζομαι

make a fuss κάνω φασαρία

make it καταφέρνω να φτάσω στην
ώρα μου

miss out on sth παραλείπω,
στερούμαι

nasty δυσάρεστος, άσχημος

oat βρώμη

occasional περιστασιακός

on the go καθ' οδόν, εν κινήσει

onwards και μετά, και πέρα

overturn αναποδογυρίζω, ανατρέπω

plough into πέφτω πάνω σε

praise έπαινος, εγκώμιο

proposal πρόταση

publisher εκδότης

punctuality συνέπεια (σε σχέση με
τον χρόνο)